**Email #1**

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| From: Peta  To: Gilly  Subj: Request for help to negotiate with Omar and Deanna  Hello Gilly,  Hope you are doing well.  As we have already discussed, both Omar and Deanna wants to rollout the tablet project throughout the restaurant in all the sections. Being, the general manager, you have the best ground and data to explain the necessity to limit the project scope. We both have concluded in the last meeting that, expanding the project all on a sudden might bring more cons than little pros. Besides, implementing pilot in all locations is never a good idea and such thing can bring huge risk to the investment, management and even the fame of the restaurant if there is any minor failure.  Being the general manager, you are connected to the fame and good will of the restaurant. So I believe you will help me to negotiate with both Omar and Deanna to limit the project scope.  Let me know when we can have further discussions to reach our common goals.  Regards  Peta |

**Email #2**

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| From: Peta  To: Zane  Subj: Request for help to negotiate with Omar and Deanna  Hello Zane,  Hope you are doing well.  As we have already discussed, both Omar and Deanna wants to rollout the tablet project throughout the restaurant in all the sections. Being, the general manager, you have the best ground and data to explain the necessity to limit the project scope. We both have concluded in the last meeting that, expanding the project all on a sudden might bring more cons than little pros. Besides, implementing pilot in all locations is never a good idea and such thing can bring huge risk to the investment, management and even the fame of the restaurant if there is any minor failure.  Being the general manager, you are connected to the fame and good will of the restaurant. So I believe you will help me to negotiate with both Omar and Deanna to limit the project scope.  Let me know when we can have further discussions to reach our common goals.  Regards  Peta |